

**Operating Results**

<b>(000's omitted)</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006 (1)</b>
Revenue (2)	\$358,530	\$343,144	\$409,674	\$429,183	\$399,929
EBITDA	\$ 46,786	\$ 43,700	\$ 52,172	\$ 56,007	\$ 52,215
EBIT	\$ 29,927	\$ 27,885	\$ 36,052	\$ 39,272	\$ 36,589
Net Income	\$ 17,643	\$ 22, 953	\$ 29,512	\$ 26,225	\$ 33,322
Cash Flow From Operations	\$ 34,437	\$ 33,194	\$ 51,310	\$ 48,951	\$ 49,566

**Financial Position**

<b>(000's omitted)</b>					
Total Assets	\$344,270	\$275,429	\$274,592	\$270,599	\$260,896
Long-Term Debt (3)	\$ 94,773	\$ 92,171	\$ 91,204	\$ 82,553	\$ 74,914
Unitholders' Equity	\$192,926	\$129,199	\$128,454	\$128,784	\$137,443

**Financial Ratios**

Operating Ratio (4)	91.7%	91.9%	91.2%	90.8%	90.9%
EBITDA / Revenue	13.0%	12.7%	12.7%	13.0%	13.0 %
Return on Equity	11.0%	17.8%	22.9%	19.7%	24.7 %
Debt to Equity (5)	0.78	1.13	1.13	1.1	0.90
Price Earnings Ratio	16.9	9.1	5.8	10.4	10.3

**Per Share Value**

E.P.S.- Basic	\$0.53	\$0.77	\$1.01	\$0.91	\$ 1.17
Tangible Book Value	\$2.95	\$1.68	\$1.54	\$1.54	\$ 1.89
Closing Trading Price	\$8.95	\$7.00	\$5.85	\$9.44	\$ 12.02

**Share Information**

<b>(000's omitted)</b>					
Weighted Average # Shares					
-Basic	33,339	29,897	29,122	28,826	28,513
Shares Outstanding at Year End	35,794	29,938	29,619	28,749	28,688
Stock Options Outstanding at Year End	—	—	2,019	2,029	2,179

(1) Excludes gain on sale of real estate of \$2.9 million.

(2) Exclusive of fuel surcharges.

(3) Long Term portion only.

(4) Operating ratio was calculated by dividing total expenses before interest and taxes by revenue from transportation services.

(5) Debt is total liabilities including future income tax obligations.